



Real Estate. Real Heart.

[Find a Home](#) [Sell My Home](#) [See Home Estimate](#)

Helping happy homeowners find their real estate sweet spot in Portland since 2002.

If you're ready to move to, invest in, or sell a residential property in Oregon or SW Washington, Brian Ramsay is more than the guy with the key. He's your advocate, real estate whisperer, and friend on the inside.

[CONTACT BRIAN](#)

Help



Hi, I'm Brian

My personal mantra is "work hard and be nice to people." Real estate gives me the opportunity to get to know people, to have an insight into their lives, to see how they live and to support them on their journey. Because, really, where we call home, where we want to live, is the manifestation of our personal aspirations and how we want to present ourselves to the world. Being a part of that discovery and a part of peoples' stories is what I live for.

[LEARN MORE](#)

Tailored To You

Buying or selling a home can be daunting, and everyone has their own unique situation. I'm not just playing the numbers game, I care about my relationship with you and your homeownership journey.

I Can Really Help

Home is more than just bricks and mortar; it is a place of safety, comfort, and family. I'm committed to finding the perfect home and the right community fit for your family and your lifestyle.



Help





My Story

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Listening and learning from the experts

In my life, I have placed a great deal of emphasis on gathering experts around me and learning from their wisdom and experience. I began my real estate career with Portland industry leader, Richard Voss at Century 21. Right out of the gate, I hustled-up my first listings by calling up-for-sale-by-owner ads and getting to know those homeowners, their situation, and their housing aspirations. By combining expert mentoring with the power of being nice, I was soon a "rising star" in the Portland real estate market. Now, a seasoned expert myself, I'm honored to be a part of Portland's most premier real estate team at Hasson. I've been making friends in the industry for 17 years. My colleagues know I'm fair, efficient and easy to work with - someone who cares about the buyers and sellers and creating a positive experience for everyone.

Good music, good wine, good friends

I'm passionate about collecting wine, and I've cultivated personal relationships with some of our region's best vintners and wineries. Every year I host an invitation-only wine tasting and buying event for my friends, neighbors, and clients called Wine/Latrooms. I'm an avid symphony-goer and an aspiring board member of the Oregon Symphony. If there's Tchaikovsky on the program, I'm in heaven. I hope to see you at one of these special events soon! Otherwise, see you at home!

LET'S CONNECT

Help



Real Estate Creds

Registered 5-Star Agent

Realtor® Master's Circle

Diamond Platinum Member PHAR Master's Circle



Broker, Hasson Real Estate Group

Hasson Top Producer

One of top 40 Hasson Agents closing \$1.8 billion in 2017

5-Star reviews on Zillow, Realtor.com, Yelp & Google



Fun Facts

Relocation guru for NR top execs

Market expert on PDV's Pearl District and other coveted neighborhoods

CFP® education on market fluctuations and trends

What My Clients Say

I believe in the power of people and our ability to lift each other up. I'm thankful for all the great clients I've had over the years and for trusting me to represent and protect them in their real estate endeavors.

REVIEWS



Help



Work With Me

My Process, My Promise

Home and families can feel their property on the MLS and have it turn up on the most popular property search sites. But you, dear homeowner, know there is much more to this buying and selling process. There are deep emotional ties to where you live, and there is a lot of work and time around picking up the reins and moving them to a new place – even if this move is a welcome and exciting one. It is not the selling that has you so nervous and thoughtful or excited, you need to have the emotional ties to the network, from going to college, understanding that the "for sale" sign means the culture of work, it represents your hopes, dreams, aspirations, and fears.

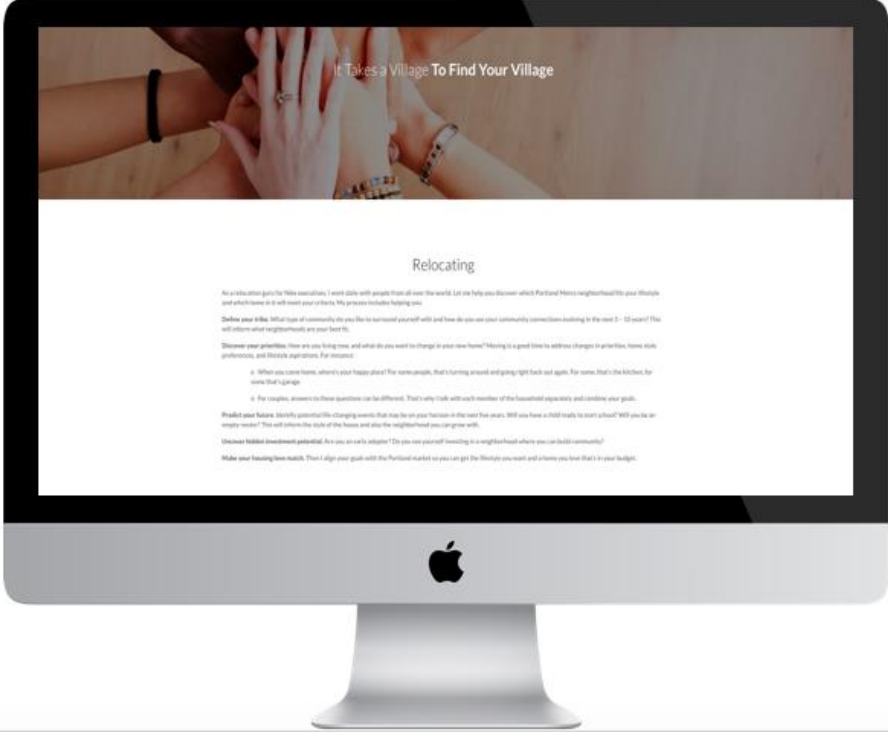
Relationships

No relationship with people and no integrity in these relationships often something to do. When we agree to collaborate on buying or selling your home, I act on my own terms, I bring my own expertise and I include my integrity with the fact that to have what "you" desire for you, what "emotional benefit" means to you and what emotional and physical factors are at play before we put our work on the table. I'm going to put your comfort first above all else and beyond finding the right neighborhood and family experience that flows my way.

Strategy + Advocacy

When you are buying and selling property in a competitive market, we need to be there. It is hard to know what to do next, what can be done given the specific or what you need to compromise or to continue to be successful. There are no get-rich-quick formulas, but we can help you understand the market and how to navigate it. It is not the price of the car that gets you the best deal, it is the car that gets you the best deal. If you're selling, I'm going to help you focused on meeting your goal in a timely but smart way.

Home



It Takes a Village To Find Your Village

Relocating

As you often get the "village" you want, I want to help you get the "village" you need. Let me help you discover which Portland Metro neighborhood fits your lifestyle and where you want to live in the next year or two. My process includes helping you:

Define your "why." What type of community do you like to live in? What do you like to do in your community? What are your goals for the next 3-10 years? (This will determine what neighborhoods are your best fit.)

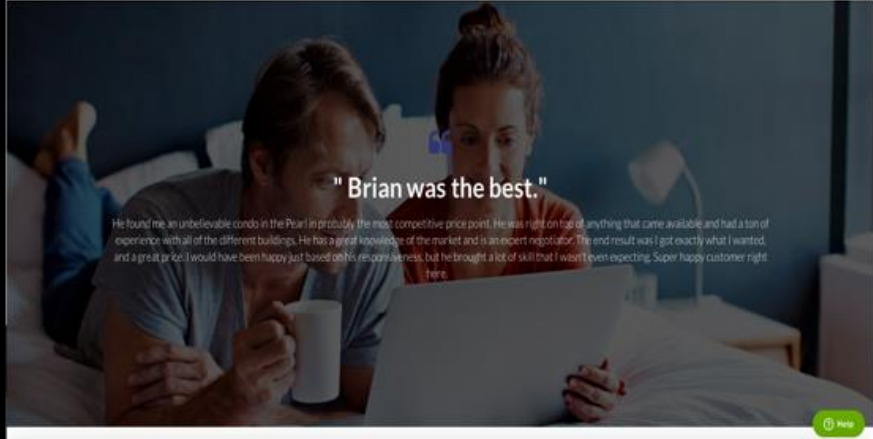
Discover your priorities. How are you living now, and what do you want to change in your new home? Moving is a good time to address changes in preferences, home style, professional, and lifestyle aspirations. For instance:

- When you come home, where's your happy place? For some, that's turning around and going right back out again. For some, that's the kitchen, for some that's garage.
- For couples, answer these questions can be different. That's why talk with each member of the household separately and address your goals.

Produce your home. Identify potential selling scenarios that may be an year horizon in the next few years. Will you have a child ready to start school? Will you be an empty nest? This will inform the look of the home and also the neighborhood you can grow with.

Discover hidden investment potential. Are you an early adopter? Do you see your own? Investing in a neighborhood where you can build community?

Make your housing/buy/sell match. That I align your goal with the Portland market so you can get the lifestyle you want and where you live that's in your budget.



" Brian was the best."

He found me an unbelievable condo in the Pearl in probably the most competitive price point. He was right on top of anything that came available and had a ton of experience with all of the different buildings. He has a great knowledge of the market and is an expert negotiator. The end result was I got exactly what I wanted, and a great price. I would have been happy just based on his responsiveness, but he brought a lot of skill that I wasn't even expecting. Super happy customer right here.

[View](#)

